



Cumulus Networks Open Networking Assurance

Design, Deployment and Operations Assistance

Overview

As enterprises take on the journey to web scale data centers, they may require assurances of a smooth and efficient deployment. In making the commitment to open networking as the right solution for your network, this engagement is intended to demonstrate the commitment Cumulus will make to ensuring that best practices are followed throughout the entire deployment lifecycle. The Open Networking Assurance service offering is geared towards enterprise customers desiring a more relationship engagement model from their vendor.

This service offering aims to resolve potential problems before they occur, minimize disruption and free up resources to focus on key business challenges. By addressing all key elements of the infrastructure life cycle, the enterprise assurance aims to help fill the gaps to ensure an effortless implementation. The engagement provides expertise in operating industry standard infrastructures that prioritize simplicity, reliability and stability. Targeted as relationship based engagement, the Open Networking Assurance offering aims to provide peace of mind to follow through with any Cumulus Networks deployment. The engagement covers:

- Design and architecture
- Configuration generation and deployment assistance
- Operations optimizations and monitoring integration

The Open Networking Assurance service offering averages 2 days a week, with regular cadenced meetings to assess active projects. Each engagement includes a project manager and a primary and secondary consultant to ensure full coverage for all enterprise needs. The engagement is targeted as either a six-month or one-year long engagement, aiming to provide peace of mind through the entire deployment life cycle. This engagement is a commitment from Cumulus Networks to the reliability and success of your investment.

KEY BENEFITS

- Seasoned engineers available to assist through any troubleshooting
- Relationship with specialists who have experience in modern networking, focusing on optimizing Cumulus Network solutions for your environment
- Dedicated team that understands your unique environment and business objectives
- Enhance your teams resources to decrease deployment time and increase operational efficiencies
- Industry experts that can liaise with partners and vendors to improve system integration initiatives
- Expedited access to Cumulus Networks engineering resources
- Project management to meet all activity deadlines

SCOPE OF ACTIVITIES

- Technical assistance in designing and implementing Cumulus Network technologies
- On boarding and migration assistance of applications and workloads to production deployment
- Multifunctional team designed to specialize in any priority tasks
- Quarterly on site visits
- Backend communication with Cumulus support and engineer teams to expedite resolution of any troubleshooting
- Regular cadence of meetings to review current activities and plan for future projects
- Business reviews at end of quarter

ABOUT CUMULUS NETWORKS

Cumulus Networks is leading the transformation of bringing web-scale networking to enterprise cloud. Its network switch, Cumulus Linux, is the only solution that allows you to affordably build and efficiently operate your network like the world's largest data center operators, unlocking vertical network stacks. By allowing operators to use standard hardware components, Cumulus Linux offers unprecedented operational speed and agility, at the industry's most competitive cost. Cumulus Networks has received venture funding from Andreessen Horowitz, Battery Ventures, Sequoia Capital, Peter Wagner and four of the original VMware founders. For more information visit cumulusnetworks.com or follow [@cumulusnetworks](https://twitter.com/cumulusnetworks).